You want to fill each day with more of what matters most. Adventist Health is here to help you experience the health, wholeness and hope you need to embrace each moment. We do this through whole-person healthcare that’s convenient and connects you with providers who understand you’re more than just a patient. We’re proud to be a partner on your journey to experience your best health — mind, body and spirit. Because we’re not just here to put more years in your life. We’re here to put more life in your years.

Learn more at AdventistHealthKernCounty.org

Adventist Health

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Beckie Diltz  Michele Tjepkema

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@proforma.solutions

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Looking for an excellent, reputable company that provides comprehensive solutions with 25 years of experience that actually gets what you need done?

High-five, you found us!

TWENTY-FIVE YEARS OF IMPACTFUL SOLUTIONS TO CREATIVE PUZZLES.
Where Business is Boundless

IN 1988, KERN COUNTY’S PUBLIC AND PRIVATE SECTOR LEADERS FOUNDED KERN ECONOMIC DEVELOPMENT CORPORATION with the ambitious goal of ensuring the region’s future economic stability and sustainability. Since the organization’s inception, Kern EDC-assisted projects have generated almost 35,000 jobs; $6 billion in capital investment; and $1.2 billion in wage income for Kern County.

In June 2020, Kern EDC’s Board of Directors adopted the 2020-2023 Strategic Plan designed to guide the organization’s business development activities and programs through the ever-changing economic landscape. This bold visioning document was supported by an updated mission “to cultivate and promote Kern County’s boundless opportunities for business.”

Kern EDC’s stated organizational goals and objectives are specifically aimed at:

- Raising the profile of the region and recruiting companies that advance employment opportunities and economic well-being for Kern County
- Providing assistance to existing Kern County businesses to retain and expand their operations
- Working in partnership with other local organizations to help entrepreneurs access the resources they need to build successful businesses and create jobs in Kern County

Indeed, Kern EDC is well positioned to succeed in these three fundamental economic development areas. Recent “best practice” programs and initiatives include monthly site selector (virtual) meetings with consultants and corporate real estate executives around the nation; the completion of a county-wide business vitality program that assisted the region’s manufacturers with their expansion and retention needs; and the momentum created by the Kern Initiative for Talent and Entrepreneurship (KITE) alliance, a partnership with the Seedcore Foundation, designed to bolster the region’s burgeoning entrepreneurial ecosystem.

In 2022, Kern EDC launched the Manufacturing Alliance of Kern (MAK), an industry collaborative that advocates on behalf of the region’s 400+ manufacturers. The coalition serves a critical role by providing comprehensive siting, permitting, workforce development, and financing assistance to firms considering relocating to or expanding operations in Kern County.

Kern EDC’s 2020-2023 Strategic Plan designates an updated mission “to cultivate and promote Kern County’s boundless opportunities for business.”

We invite you to partner with Kern EDC on our bold and innovative business development agenda, further ensuring that Kern County is the “best investment a business can make!”

Kern Economic Development Foundation (KEDF) was the proud recipient of a prestigious International Economic Development Council “Excellence in Economic Development Award” for the Kern County STEMposium. In 2022, KEDF launched the Kern Intern Connections (KIC) program, a regional talent initiative that links students with employers for paid internship opportunities.

We invite you to partner with Kern EDC on our bold and innovative business development agenda, further ensuring that Kern County is the “best investment a business can make!”

EDITORS’ NOTE:

Kern EDC would like to express our sincere appreciation to The Marcom Group for their outstanding design skills which brought this award-winning publication from the drawing board to reality. The Market Overview would also not be possible without the extraordinary talent of the many local photographers who generously donated their work. Their eye for the beauty and culture of Kern County allowed this annual publication to create a strong and accurate narrative of local life. Thank you to all the contributors who helped with this publication and continually enhance the value that it has to our community.
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<td>With top rankings making national news, it’s easy to see why Kern County is an economic powerhouse.</td>
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<td>Quality of Place</td>
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<td>Take an in-depth look into Kern’s economic growth, cost of living, industry projections, and much more.</td>
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<td>With one of the fastest-growing populations in the state, Kern’s diverse communities continue to flourish with opportunities.</td>
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<td>Kern’s Business Advantage</td>
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<td>Strategic market access and a business-friendly environment are just two of the reasons why companies prefer Kern County.</td>
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Photos courtesy (Top-Bottom): Doug Kessler, Visit Bakersfield, David Seibold, Michael McCloskey, Mojave Air & Space Port at Rutan Field, Tony Moreno, Stratolaunch Systems, Virgin Galactic, Visit Tehachapi, and others
We can put your mark on anything under the sun. Mousepads to mugs and tats to floor mats, we’ve got your swag.
38 | **Target Industries**  
Oil and agriculture aren’t the only industries making headlines in Kern County. Discover more about what Kern “does for a living.”

40 | **Aerospace & Defense**  
East Kern County is home to some of the most innovative and specialized technologies in the world.

42-44 | **Energy & Natural Resources**  
Kern County is the leading energy provider for California and is connected to the strongest players in the global energy industry.

46 | **Healthcare Services**  
Residents of Kern County enjoy a wide array of cutting-edge medical services thanks to novel and innovative healthcare providers.

48-49 | **Transportation, Logistics, & Advanced Manufacturing**  
Kern’s easy one-day turnaround trip to California’s largest population centers makes it a rapidly-growing home for some of the world’s largest companies.

50-51 | **Value-Added Agriculture**  
Thanks to fertile soils and one of the best climates for nuts, fruit, and vegetable production, value-added agriculture is a strong economic driver for Kern County’s economy.

54-55 | **Education & Workforce**  
Meeting the demands for a skilled and prepared workforce are top priorities for education professionals.

58-76 | **Kern EDC Member Directory**
KERN ECONOMIC DEVELOPMENT CORPORATION (KERN EDC) REPRESENTS A COALITION OF BUSINESS, EDUCATION, AND GOVERNMENT LEADERS dedicated to ensuring a diverse and strong economic climate for Kern County. Kern EDC focuses its collaborative efforts on the recruitment of new business opportunities and assisting in the retention and expansion of existing businesses.

Since 1988, Kern EDC has helped retain, grow, and attract businesses and jobs to Kern County. The economic base features one of the nation’s leading energy providers, and it regularly ranks as one of the Top 3 agricultural regions in the U.S. In addition, other industries like transportation and logistics, healthcare services, and aerospace and defense have helped create a more resilient local economy... just as the organization’s founders had hoped.

Advancing Employment Opportunities & Economic Well-being

Kern EDC offers a variety of services designed to support our mission. With local industry sector expertise and deep connections in Kern’s communities, we work to ensure the region remains a leader in commerce and a hub for innovation.

Kern EDC Services

SITE SELECTION ASSISTANCE FOR NEW BUSINESSES
Kern County is one of the few regions in California that markets itself around the country. That’s because Kern County and its municipalities embrace new businesses and offer fast-track permitting, allowing a company to be up and running within months after inking a deal. Kern EDC partners with Kern County, municipalities, and real estate professionals, to identify available property and buildings that meet your requirements.

WORKFORCE DEVELOPMENT, TALENT ATTRACTION & RETENTION
Kern EDC works closely with California State University Bakersfield, Kern County Superintendent of Schools, our three local community colleges, and private education institutions that prepare Kern County’s future workforce. We help ensure that educators know what existing and new businesses are looking for in their talent. The Kern Initiative for Talent and Entrepreneurship (KITE) partnership with Seedcore Foundation aims to aggressively promote and develop Kern County’s entrepreneurial ecosystem.

INCENTIVES
Kern EDC works with businesses to identify targeted incentives and financing tools that stimulate job growth and capital investment. Kern County offers robust programs, including the innovative Advance Kern program, that help companies succeed and compete in the global economy.

PRIVATE/PUBLIC SECTOR SYNERGY
Whether we are helping facilitate Kern’s already expedient permitting process, or advocating on behalf of regional companies, our strong relationship with the County and local cities is invaluable.

RESEARCH
Kern EDC conducts customized research as well as produces ongoing economic and demographic updates to promote the region to site selection consultants and corporate real estate executives throughout the U.S. Kern EDC’s website, E-News, and social media channels (LinkedIn and Facebook) inform the community and outside business development interests about Kern County’s growth opportunities.

ECONOMIC IMPACT FACT SHEETS
Kern EDC recognized the need to produce “user-friendly” flyers presenting the economic impacts of Kern County’s main industries. In this continuing series, Kern EDC will create and update industry-specific fact sheets in order to demonstrate the diverse nature of our local economy.

Kern EDC has never wavered from its mission to cultivate and promote Kern County’s boundless opportunities for business.
EARN

3.75% APY
Smart Business Money Market Account
(Rate Guaranteed For 6 Months)

4.15% APY
9 Month Business Certificate

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¹3.75% annual percentage yield (APY) is based on an interest rate of 3.68%. Offer valid as of 2/1/23 and is guaranteed for 6 months. $1,000 minimum deposit of new funds required and must be maintained to retain the promotional APY. After promotion period ends, rates are subject to change. Fees may reduce earnings. This is a variable account. Valley Strong Membership is required. Offer ends 4/30/23.

²4.15% annual percentage yield (APY) is based on an interest rate of 4.07% and is valid as of 2/1/23. $1,000 minimum deposit of new funds required. After promotion period ends, rates are subject to change. Penalties may be assessed for early withdrawal. Fees may reduce earnings. Valley Strong Membership is required. Offer ends 4/30/23.

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it’s only human to believe a better tomorrow starts today

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Chevron proudly supports the Kern Economic Development Corporation
Kern Economic Development Foundation (KEDF) focuses on bridging the gap between the business and education communities in Kern County.

KEDF’s initiatives include programs designed to encourage students and adults alike to pursue STEM education and careers. Current projects include Kern Intern Connections, the Women in STEM initiative, and the Kern County Career & STEM Expo.

Most executives looking to expand or relocate their business have a keen eye on a community’s workforce and its abilities to fill the jobs they will create. While Kern EDC focuses on job creation, it’s clear that the workforce development is increasingly important.
Kern Economic Development Corporation has proudly promoted the vibrant economic diversity of Kern County for 35 years. The organization has positioned itself as the beacon for job creation, with a team dedicated to excellence, relationship building, and innovative strategies focused on the region’s industry clusters.

— DANA BRENNAN
CHAIR
We’ve come a long way, but our values remain the same.

Bolthouse Properties is a regional leader in top-of-the-line master plan and commercial real estate services. While our work is driven by innovation, our roots remain homegrown. At the core of each of our projects is our desire to make the community a better place for our present neighbors and generations to come.

Bolthouse Properties, LLC
Building a Better Community
bolthouseproperties.com
AS WE LOOK TO THE FUTURE...

KERN EDC’S VISION IS IN ADVANCING EMPLOYMENT OPPORTUNITIES & ECONOMIC WELL-BEING.

We plan to build on the success of the past, continuing our efforts to position the Kern EDC at the forefront of the competition for job creation. With a strong and formidable team, composed of experienced economic development professionals, we will continue to develop and implement innovative strategies for the region’s emerging and established industry clusters.

Meet the Team

PRESIDENT & CEO
RICHARD CHAPMAN

VICE PRESIDENT OF BUSINESS DEVELOPMENT
MELINDA BROWN

MARKETING & MEMBER RELATIONS MANAGER
SOPHIA GLIGOREVIC

ECONOMIC DEVELOPMENT MANAGER
NEIL MEeks

RESEARCH & MARKETING COORDINATOR
ANDY YOUNG

ADMINISTRATIVE SPECIALIST
CHRISTINA MILLER

Kern Economic Development Corporation’s mission is to cultivate and promote Kern County’s boundless opportunities for business.
KERN COUNTY AT A GLANCE

LARGEST ECONOMY IN THE SAN JOAQUIN VALLEY

#3 IN AGRICULTURAL PRODUCTION NATIONWIDE

#3 IN ECONOMIC DIVERSITY NATIONWIDE

#4 IN STEM JOBS NATIONWIDE

OVER 50 MAJOR DISTRIBUTION CENTERS

KERN COUNTY, California, WHERE BUSINESS IS BOUNDLESS
THE ENERGY CAPITAL OF CALIFORNIA

Largest Provider of Oil & Renewable Energy in the State

70% 60%

#1 LARGEST WIND PROJECT IN THE U.S. 3RD LARGEST SOLAR FARM IN THE U.S. #13 OIL-PRODUCING COUNTY IN THE NATION

OVER 50 WORLD TECH "FIRSTS"
NAVAL AIR WEAPONS STATION CHINA LAKE

1ST COMMERCIAL SPACE PORT IN U.S.
MOJAVE AIR & SPACE PORT AT RUTAN FIELD

1ST SPACE SHUTTLE LANDING
EDWARDS AIR FORCE BASE

70 % 60 %
TOGETHER WE POWER KERN COUNTY

California Resources Corporation (CRC) is an independent oil and natural gas company committed to energy transition in the sector. CRC has some of the lowest carbon intensity production in the US and we are focused on maximizing the value of our land, mineral and technical resources for decarbonization by developing carbon capture and storage (CCS) and other emissions reducing projects.

crc.com
Seventy years of countless accomplishments.

After seven decades, Klein DeNatale Goldner has seen it all. From complex business transactions and litigation to emerging issues in agriculture and the environment, we provide comprehensive legal services to a broad range of clients and industries.

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Seventy Years

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Seventy years of countless accomplishments.
FROM FAMILIES TO COLLEGE STUDENTS TO BUSINESS PROFESSIONALS, KERN COUNTY HAS MUCH TO OFFER ANYONE looking for an affordable and attractive place to live their dreams. Cultural and outdoor activities abound, various sports teams offer entertainment and housing prices are more reasonable than anywhere else in California. Kern County’s combination of large community opportunity and small-town appeal is just right.

Bakersfield is Ranked Third in “Best Places to Live in California for Families” Study

According to the report, the city “boasts a respectable per capita income, a high standard of living, and reasonable housing costs, plus the taxes on income and property are relatively low as compared to other California cities.” Bakersfield is the only San Joaquin Valley metro on the list.

BEST 10 PLACES TO LIVE IN CALIFORNIA FOR FAMILIES

San Diego #1
Sacramento #2
Bakersfield #3
Irvine #4
Los Angeles #5
San Jose #6
Fremont #7
Pasadena #8
Oxnard #9
San Marino #10

Famous for its music scene, this mid-sized city is located just a short drive away from Los Angeles and is home to many promising sectors, including agriculture, healthcare, and oil. – NOMADLAWYER
**Stretching Your Dollar!**

If you earn $60,000 and work in Kern County, you’ll be astonished by how much further your money will go compared to other areas in the state.

**An affordable quality of life makes Kern County an attractive place to call home.**

**HOUSING MARKET UPDATE**

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<th>SALES ACTIVITY</th>
<th>TIME</th>
<th>YTY%</th>
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<tr>
<td>Median Time on Market</td>
<td>31 days</td>
<td>287.5%</td>
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<th>PRICE ACTIVITY</th>
<th>KERN</th>
<th>CA</th>
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<td>Median Home Price (K)</td>
<td>$375,000</td>
<td>$735,480</td>
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| YTY% Change in Price | 1.4% | -4.6% |

---

**ENJOY A BETTER QUALITY OF LIFE FOR LESS**

<table>
<thead>
<tr>
<th>AREA</th>
<th>ANNUAL SALARY NEEDED TO MAINTAIN THE SAME QUALITY OF LIFE IN KERN COUNTY</th>
<th>COST OF LIVING</th>
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<tr>
<td>San Francisco</td>
<td>$103,437</td>
<td>75% less in Kern</td>
</tr>
<tr>
<td>Orange County</td>
<td>$85,174</td>
<td>42% less in Kern</td>
</tr>
<tr>
<td>Los Angeles</td>
<td>$84,241</td>
<td>40% less in Kern</td>
</tr>
<tr>
<td>Oakland</td>
<td>$82,706</td>
<td>40% less in Kern</td>
</tr>
<tr>
<td>San Diego</td>
<td>$80,347</td>
<td>34% less in Kern</td>
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*Bankrate, Cost of Living Index Calculator, 2023*

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**Median Home Prices & Affordability**

**REGION**

**MEDIAN HOME PRICE**

California Association of REALTORS® February 2023

---

**Median Price & Home Sales for Existing Single-Family Homes (SFHs)**

- Median Price of Existing SFHs
- YTY Change in Sales

California Association of REALTORS® February 2023
Here and now

We bring you the communications, media and entertainment, and technology you need, when you need them. It's our commitment to keeping you in touch with family, friends, entertainment and the world. AT&T– empowering your everyday.

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Employers’ Training Resource (ETR) is a Department within the County of Kern that serves as the administrative arm of the Kern/Inyo/Mono Counties Workforce Development Board.

**For Employer**
- On-The-Job Training Funds
- Post & Advertise Job Openings
- Customized Recruitment Services
- Industry-Specific Talent Matching
- Access to Screened Job Applicants
- Free Human Resources Hotline
- Layoff & Outplacement Support
- LMI & Resource Networking

**Job Seekers**
- Job Placement Assistance
- Vocational & OJT Training Programs
- Paid Work Experience
- Job Leads / Employer Recruitments
- Career Planning & Counseling
- Resume & Interview Workshops
- Farmworker Opportunity Programs
- Young Adult Services (Ages 16-24)

A JCC & WIOA are an equal opportunity employer/program. Auxiliary aids and services are available upon request to individuals with disabilities.
In 2021, Kern County’s GDP reached $47.5 billion, according to the Bureau of Economic Analysis.

Industry Projections

According to the State of California Employment Development Department, industry employment in Kern County is projected to reach 382,900 by 2028, an increase of 9.4% over the next 10 years. Total non-farm employment is projected to grow by more than 33,900 by 2028.

Kern County, by the Numbers

Kern County’s GDP

$47.5B
Gross Domestic Product

#13
Metro in California for GDP

#79
County in U.S. for GDP

5-Year Unemployment Rate in Kern

<table>
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<th>Year</th>
<th>Rate</th>
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<tr>
<td>2018</td>
<td>6.6%</td>
</tr>
<tr>
<td>2019</td>
<td>7%</td>
</tr>
<tr>
<td>2020</td>
<td>12.5%</td>
</tr>
<tr>
<td>2021</td>
<td>10%</td>
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<tr>
<td>2022</td>
<td>7%</td>
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Kern County Labor Statistics

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<tr>
<td>Labor Force</td>
<td>387,500</td>
</tr>
<tr>
<td>Employed</td>
<td>360,500</td>
</tr>
<tr>
<td>Unemployed</td>
<td>27,000</td>
</tr>
<tr>
<td>Unemployment Rate</td>
<td>7%</td>
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Kern Growth in Employment (2018-2028)

- Educational (Private), Healthcare & Social Assistance: 7,900
- Trade, Transportation & Utilities: 5,900
- Farm: 4,300
- Government: 3,200
- Professional & Business Services: 3,100
- Construction: 2,700
- Leisure & Hospitality: 2,600
- Other Services: 800
- Manufacturing: 700
- Financial Activities: 400

Average Weekly Wages by County

- San Francisco: $1,284
- Kern: $1,066
- Santa Barbara: $1,280
- Santa Cruz: $1,284
- San Luis Obispo: $1,106
- San Bernardino: $1,125
- San Diego: $1,489
- Fresno: $1,056
- Riverside: $1,089
- San Diego: $1,489

(Bureau of Labor Statistics, 2023 Q1)
**COUNTY ANNUAL AVERAGE EMPLOYMENT BY INDUSTRY**

**TOTAL: 364,600**

- **Professional & Business Services**: 18%
- **Trade, Transport & Utilities**: 20%
- **Government**: 14%
- **Agriculture**: 12%
- **Construction**: 11%
- **Education & Health Services**: 10%
- **Manufacturing**: 9%
- **Other Services**: 6%
- **Financial Activities**: 5%
- **Mining & Logging**: 4%
- **Information**: 2%
- **Leisure & Hospitality**: 2%
- **Other**: 1%

**COUNTY ANNUAL AVERAGE EMPLOYMENT BY AGE**

- **16-19**: 3.0%
- **20-24**: 11.2%
- **25-34**: 26.7%
- **35-44**: 22.1%
- **45-54**: 19.0%
- **55-64**: 14.0%
- **65+**: 4.1%

**TOP SAN JOAQUIN VALLEY GDPs**

<table>
<thead>
<tr>
<th>COUNTY</th>
<th>GDP ($)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Kern</td>
<td>$47.5</td>
</tr>
<tr>
<td>Fresno</td>
<td>$41.8</td>
</tr>
<tr>
<td>San Joaquin</td>
<td>$30.2</td>
</tr>
<tr>
<td>Stanislaus</td>
<td>$22.0</td>
</tr>
<tr>
<td>Tulare</td>
<td>$17.4</td>
</tr>
<tr>
<td>Merced</td>
<td>$9.0</td>
</tr>
<tr>
<td>Kings</td>
<td>$6.1</td>
</tr>
<tr>
<td>Madera</td>
<td>$5.9</td>
</tr>
</tbody>
</table>

**COST OF LIVING IN KERN COUNTY**

<table>
<thead>
<tr>
<th>City</th>
<th>Index</th>
</tr>
</thead>
<tbody>
<tr>
<td>Kern County</td>
<td>109.6</td>
</tr>
<tr>
<td>Fresno</td>
<td>116.0</td>
</tr>
<tr>
<td>San Diego</td>
<td>143.7</td>
</tr>
<tr>
<td>Los Angeles</td>
<td>150.6</td>
</tr>
<tr>
<td>San Francisco</td>
<td>178.6</td>
</tr>
</tbody>
</table>

**TOP TAXPAYERS (000’s)**

<table>
<thead>
<tr>
<th>Company</th>
<th>VALUE</th>
<th>TAXES</th>
</tr>
</thead>
<tbody>
<tr>
<td>Chevron USA Inc.</td>
<td>$5,223,692</td>
<td>$33,599</td>
</tr>
<tr>
<td>California Resources Corp.</td>
<td>$3,016,883</td>
<td>$33,599</td>
</tr>
<tr>
<td>Aera Energy LLC</td>
<td>$2,652,467</td>
<td>$1,455,483</td>
</tr>
<tr>
<td>Berry Corporation</td>
<td>$1,544,735</td>
<td>$15,893</td>
</tr>
<tr>
<td>Pacific Gas &amp; Electric Co.</td>
<td>$1,411,212</td>
<td>$24,013</td>
</tr>
<tr>
<td>Southern California Edison Co.</td>
<td>$1,339,735</td>
<td>$22,800</td>
</tr>
<tr>
<td>Sentinel Peak Resources LLC</td>
<td>$1,076,357</td>
<td>$597,089</td>
</tr>
<tr>
<td>U.S. Borax Inc.</td>
<td>$1,339,735</td>
<td>$22,800</td>
</tr>
<tr>
<td>The Wonderful Company LLC</td>
<td>$555,464</td>
<td>$6,113</td>
</tr>
<tr>
<td>Southern California Gas Company</td>
<td>$528,007</td>
<td>$8,973</td>
</tr>
</tbody>
</table>

**TOP SAN JOAQUIN VALLEY GDPs**

- **Kern**: $47.5
- **Fresno**: $41.8
- **San Joaquin**: $30.2
- **Stanislaus**: $22.0
- **Tulare**: $17.4
- **Merced**: $9.0
- **Kings**: $6.1
- **Madera**: $5.9

**COST OF LIVING IN KERN COUNTY**

- **Kern County**: 109.6
- **Fresno**: 116.0
- **Sacramento**: 118.7
- **San Diego**: 143.7
- **Los Angeles**: 150.6
- **San Francisco**: 178.6

**KERN EMPLOYMENT BY AGE**

- **16-19**: 3.0%
- **20-24**: 11.2%
- **25-34**: 26.7%
- **35-44**: 22.1%
- **45-54**: 19.0%
- **55-64**: 14.0%
- **65+**: 4.1%
Total non-farm employment in Kern County is projected to grow by more than 32,900 jobs by 2028.

### TOTAL PAYROLL BY INDUSTRY IN KERN COUNTY

<table>
<thead>
<tr>
<th>INDUSTRY</th>
<th>NAICS</th>
<th>TOTAL WAGES (MILLIONS)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Administrative &amp; Support and Waste Management &amp; Remediation Services</td>
<td>56</td>
<td>$684</td>
</tr>
<tr>
<td>Agriculture, Forestry, Fishing, and Hunting</td>
<td>11</td>
<td>$2,513</td>
</tr>
<tr>
<td>Arts, Entertainment, and Recreation</td>
<td>71</td>
<td>$72</td>
</tr>
<tr>
<td>Construction</td>
<td>23</td>
<td>$1,096</td>
</tr>
<tr>
<td>Educational Services</td>
<td>61</td>
<td>$1,789</td>
</tr>
<tr>
<td>Finance and Insurance</td>
<td>52</td>
<td>$374</td>
</tr>
<tr>
<td>Healthcare and Social Assistance</td>
<td>62</td>
<td>$2,315</td>
</tr>
<tr>
<td>Information</td>
<td>51</td>
<td>$98</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>31</td>
<td>$859</td>
</tr>
<tr>
<td>Mining, Quarrying, and Oil &amp; Gas Extraction</td>
<td>21</td>
<td>$693</td>
</tr>
<tr>
<td>Professional, Scientific, and Technical Services</td>
<td>54</td>
<td>$846</td>
</tr>
<tr>
<td>Public Administration</td>
<td>92</td>
<td>$2,293</td>
</tr>
<tr>
<td>Real Estate and Rental &amp; Leasing</td>
<td>53</td>
<td>$226</td>
</tr>
<tr>
<td>Retail Trade</td>
<td>44</td>
<td>$1,011</td>
</tr>
<tr>
<td>Transportation and Warehousing</td>
<td>48</td>
<td>$1,275</td>
</tr>
<tr>
<td>Utilities</td>
<td>22</td>
<td>$250</td>
</tr>
<tr>
<td>Wholesale Trade</td>
<td>42</td>
<td>$538</td>
</tr>
</tbody>
</table>

Figures may not sum due to rounding. Growth demand is based on 4-quarter moving average employment from the latest available date. Industry data as of March 2023.

### 5-YEAR TOP INDUSTRY COUNTY ASSESSMENT VALUES COMPARISON (000’s)

<table>
<thead>
<tr>
<th>INDUSTRY</th>
<th>2022</th>
<th>2021</th>
<th>2020</th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Oil &amp; Gas</td>
<td>$15,912,446</td>
<td>$11,248,336</td>
<td>$14,890,428</td>
<td>$16,139,191</td>
<td>$15,654,943</td>
</tr>
<tr>
<td>Agriculture</td>
<td>$9,721,406</td>
<td>$9,368,392</td>
<td>$8,924,016</td>
<td>$8,479,317</td>
<td>$8,067,613</td>
</tr>
<tr>
<td>Renewables</td>
<td>$6,381,611</td>
<td>$5,695,208</td>
<td>$4,948,941</td>
<td>$4,876,472</td>
<td>$4,839,302</td>
</tr>
<tr>
<td>Healthcare</td>
<td>$2,402,089</td>
<td>$2,341,555</td>
<td>$2,358,155</td>
<td>$2,239,569</td>
<td>$2,160,522</td>
</tr>
</tbody>
</table>
Dignity Health — Mercy & Memorial Hospitals
Located across three campuses, Mercy & Memorial Hospitals serve Bakersfield and surrounding Kern County. The hospitals provide comprehensive care—mind, body, and spirit—and feature 24/7 emergency rooms, as well as a full range of specialty services, including cardiac, orthopedic, neurological, burn, and cancer care, among others. Mercy Hospitals holds five Center of Excellence designations, and all three Mercy & Memorial Hospitals locations offer the latest in minimally invasive surgery.

Dignity Health Medical Network
Formerly GEMCare, Dignity Health Medical Network (DHMN), including Independence Medical Group, is comprised of more than 800 of the area’s leading primary care and specialty physicians. The DHMN independent doctors are located throughout Kern and Tulare counties and offer a wide range of services.

Dignity Health Management Services
Dignity Health Management Services (DHMSO) offers high quality, full-service administrative and clinical support to organizations responsible for providing medical care through health plan agreements or health benefit programs. DHMSO provides these services to hospitals, independent physician networks, and medical groups.
THERE ARE 11 INCORPORATED CITIES IN KERN COUNTY, plus 48 unincorporated census designated places (CDPs). Bakersfield, the county seat, is home to 43% of Kern County’s population. Kern County’s population is expected to reach nearly 1.5 million by 2060.

BAKERSFIELD IS THE 9TH LARGEST CITY IN CA (TOTAL POPULATION)

1. Los Angeles (3,819,538) x3
2. San Diego (1,374,790)
3. San Jose (976,482)
4. San Francisco (842,574)
5. Fresno (543,660)
6. Sacramento (518,037)
7. Long Beach (460,682)
8. Oakland (424,464)
9. Bakersfield (408,865)

Age & Gender Distribution in Kern County

- <18 (28.2%)
- 18-24 (9.8%)
- 25-34 (15.3%)
- 35-44 (12.7%)
- 45-54 (11.9%)
- 55-64 (11.1%)
- 65-74 (6.7%)
- 75+ (4.3%)

Population Size

- Bakersfield: 408,865
- Kern County: 909,813

POPULATION PERCENTAGE BY RACE

<table>
<thead>
<tr>
<th>LOCATION</th>
<th>WHITE</th>
<th>HISPANIC OR LATINO</th>
<th>SOME OTHER RACE</th>
<th>TWO OR MORE RACES</th>
<th>BLACK</th>
<th>ASIAN</th>
<th>0.9%</th>
<th>0.2%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Kern County</td>
<td>67.6%</td>
<td>53.9%</td>
<td>12.6%</td>
<td>8.4%</td>
<td>5.4%</td>
<td>4.9%</td>
<td>4.9%</td>
<td>5.4%</td>
</tr>
</tbody>
</table>

Percentages do not add up to 100% due to rounding and because individuals may identify themselves under more than one category.
### COMMUNITY POPULATION GROWTH FORECAST

<table>
<thead>
<tr>
<th>COMMUNITY</th>
<th>ESTIMATE 1/1/2022</th>
<th>FORECAST 2023</th>
<th>FORECAST 2030</th>
<th>FORECAST 2040</th>
</tr>
</thead>
<tbody>
<tr>
<td>Kern County</td>
<td>909,813</td>
<td>929,851</td>
<td>1,019,221</td>
<td>1,127,871</td>
</tr>
<tr>
<td>Arvin</td>
<td>19,639</td>
<td>23,800</td>
<td>29,300</td>
<td>36,000</td>
</tr>
<tr>
<td>Bakersfield</td>
<td>408,865</td>
<td>443,500</td>
<td>566,000</td>
<td>719,500</td>
</tr>
<tr>
<td>California City</td>
<td>14,952</td>
<td>17,300</td>
<td>21,300</td>
<td>26,100</td>
</tr>
<tr>
<td>Delano</td>
<td>51,258</td>
<td>60,100</td>
<td>68,100</td>
<td>77,300</td>
</tr>
<tr>
<td>Maricopa</td>
<td>1,018</td>
<td>1,170</td>
<td>1,190</td>
<td>1,210</td>
</tr>
<tr>
<td>McFarland</td>
<td>13,902</td>
<td>14,600</td>
<td>16,800</td>
<td>19,300</td>
</tr>
<tr>
<td>Ridgecrest</td>
<td>28,061</td>
<td>30,500</td>
<td>33,600</td>
<td>37,600</td>
</tr>
<tr>
<td>Shafter</td>
<td>20,486</td>
<td>23,700</td>
<td>33,100</td>
<td>47,300</td>
</tr>
<tr>
<td>Taft</td>
<td>7,011</td>
<td>10,900</td>
<td>12,800</td>
<td>15,300</td>
</tr>
<tr>
<td>Tehachapi</td>
<td>12,375</td>
<td>16,000</td>
<td>17,800</td>
<td>20,100</td>
</tr>
<tr>
<td>Wasco</td>
<td>26,689</td>
<td>31,201</td>
<td>38,100</td>
<td>47,500</td>
</tr>
<tr>
<td>Unincorporated</td>
<td>305,557</td>
<td>338,030</td>
<td>370,110</td>
<td>396,890</td>
</tr>
</tbody>
</table>

*Estimates from State of California, Department of Finance.*

### MEDIAN AGE IN KERN COUNTY, CALIFORNIA, AND UNITED STATES

- **Kern County**: 31.9
- **California**: 36.7
- **United States**: 38.2

**Bakersfield, the county seat, is home to 43% of Kern County’s population. Kern County’s population is expected to reach nearly 1.5 million by 2060.**

**Bakersfield Ranks #2 for Downtown Recovery**

According to 2022 a study by the University of Toronto School of Cities, Bakersfield ranked as the #2 city for Downtown Recovery in North America, with a recovery value of 125%. The metro of Bakersfield is approximately 151 square miles and Kern County is over 8,100 square miles!
ECONOMIC DEVELOPMENT SERVICES
WE’RE HERE TO HELP YOUR BUSINESS GET THE COMPETITIVE EDGE

Our Economic Development Advisors provide one-on-one, specialized consulting services at no cost to you. After assessing your unique needs, we’ll propose a package of available incentives, tools and programs to help reduce operating costs and make your business more competitive.

OUR SERVICES:
- Economic Development Rate (EDR)
- Local, State and Federal Tax Incentive Information
- State and Federal Tax Credit
- Training Programs
- Assistance from Local, County and State Agencies
- Site Selection Assistance
- Access to Capital, Financial Programs and Incentives
- Economic Impact Analysis

FOR MORE INFORMATION:
Whether you’re looking to expand your business, your current lease is expiring or you’re planning a move to Southern California, talk to us first!

Contact our team by calling 559-967-2136 or emailing economicdevelopment@sce.com. Visit us online at sce.com/eds.
Kern’s Business Advantage

KERN COUNTY’S CENTRALIZED LOCATION is hard to beat when it comes to reaching West Coast destinations. Combine Kern’s location with its reputation as one of the least-congested regions in the U.S., and the road ahead is a painless one!

ASTOUNDING MARKET ACCESS
Access to 14% of the United States population within 300 miles!

CALIFORNIA DRIVE TIME FROM KERN COUNTY

Are We There Yet? Almost!

U.S. DRIVE TIME FROM KERN COUNTY
Strategic Location

- California’s population center
- Access to 14% of the U.S. population, within a 300-mile radius
- More than 40 million consumers within a 4-hour truck drive
- Proximity to the world’s 5th-largest economy
- Access Interstate 5, Highway 99 North and South, Highway 46 West to the Central Coast, and Highway 58 East to Interstate 40

Business-friendly

- Streamlined permitting and plan check
- Job training and job search assistance provided by Kern County

Available Land & Facilities

- Cost-competitive commercial real estate
- Class 1 rail from Union Pacific and BNSF
- Shortline SJVR

Short permit and plan check, typically measured in weeks and months, not years

Quality, Affordable Workforce

- Low employee turnover rates
- Employees enjoy the best wage-to-living standard ratio of any major logistics hub in the Western 13
BUSINESS ADVANTAGE

Wonderful real estate

■ 80-acre LEED Campus (pursuing) development for general and medical office, commercial, and retail
■ Phase I construction complete with build-to-suit availability
■ For sale or lease
■ Available space from 2,000 SF
■ Home to Child Neurology Center of Bakersfield, Cubbies Pizza, PT Solutions, State Farm, Sola Salon Suites, Riar Dental Arts, and StatMD Urgent Care

Wonderful industrial park™

■ 180-acre park with design flexibility
■ Premium concrete tilt-up construction warehouses with yards
■ For lease, sale or build-to-suit
■ Buildings currently available
■ Parcels range from 1-12 acres
■ 1,625-acre master-planned industrial park
■ In-place infrastructure, shovel-ready sites
■ By-right entitlements for 26M SF of development
■ Park offers maximum flexibility with land that is not constrained and offers tenants the unique ability to design a building of substantial size and clear height without sacrificing exterior space for excess parking or storage
■ BNSF rail-served sites for up to 2M SF
■ Direct access to the only functioning inland port in the Western U.S.
■ High-speed fiber optics network that supports 10Gbps
■ As one of the largest employers in the Central Valley, Wonderful offers unparalleled access to the area’s abundant and high-quality workforce
MARKETBEAT
BAKERSFIELD
Industrial Year-End 2022

ECONOMY

Against the continuing backdrop of Covid 19’s many variants, which all save our government seemed to ignore, the economy finally reached a tipping point: GDP fell during Q1 by -1.6% and fell again in Q2 by -0.6%. This has been the technical definition of a recession forever, though not in our current political age. Indeed, employment appeared robust and prices for everything continued rising. And GDP in 3Q rebounded to 3.2% and again in 4Q to 3.5%. But what finally showed up? Long feared and equally long expected inflation. It began creeping up in late 2021 and in January measured 7.5%. It peaked in June at 9.1% and finished the year at 8.5%. This, of course, spurred the Fed into combat by raising its Federal Funds Rate steadily—7 times in all—opening the year at 1¼% and closing it at 4½%. This is likely not the end, as most seem to expect increases to continue, albeit at a slower pace, through mid-2023. This served to slow demand for most of the country, but demand for warehouse space across the country remained strong, though it had slowed a little. It ended the year still stronger than pre-pandemic levels.

The other notable economic situation from 2020—the scarcity of construction materials—seemed to improve as availability and costs began stabilizing. What worsened, however, was the delivery of power to new construction. Wait times are now routinely 12+ months. The problem appears to be more of about transmission than generation; we’re told the state’s energy grid is at capacity—working, salt-of-the-earth types who enjoy our low-key way of life.

Population shifts accelerated during 2022, continuing in the same direction. California again lost population—for the second year in a row—and most of those exiting were high income earners. We in California’s central San Joaquin Valley, however, still grew because of migration from the greater Los Angeles Basin and from the Bay Area. We’re kinda like the mid-west of California; we attract hard-working, salt-of-the-earth types who enjoy our low-key way of life.

The other notable economic situation from 2020—the scarcity of construction materials—seemed to improve as availability and costs began stabilizing. What worsened, however, was the delivery of power to new construction. Wait times are now routinely 12+ months. The problem appears to be more of about transmission than generation; we’re told the state’s energy grid is at capacity—and improving it will be a year’s-long effort.

MARKET OVERVIEW

Bakersfield’s industrial market continued to perform well in 2022, though our pace slowed from 2021. All counted, 211 transactions occurred (v 268 in 2021), divided among leases (160—v 206 in ’21), owner/user sales (35—v 52), and investor sales (6—v 10). Total absorption was 4,956,115sf (v 6,609,205sf in ’21). Our average sale price increased to $111.97 (v $94.20/sf in ’21) and our average sale size decreased to 24,783sf (v 65,076sf in ’21). Our average rent rose a mere 1%—but followed increases of 47% in 2021 and 51% in 2020. Our average sale price increased to $111.97 (v $94.20/sf in ’21) and our average sale size decreased to 24,783sf (v 65,076sf in ’21). OVERALL OCCUPIER ABSORPTION

Deals of note:

- Wonderful Industrial Park leased its 3rd spec 1.0 mil sf building—during construction, again—to a so-far confidential tenant. Wonderful also announced it would start its 4th such building in Q123.
- Tejon Ranch Commerce Center had a prolific year, selling a combined 150 acres—74 to owner/users and 76 to developers. They also leased 1.7 mil sf—629,000sf to IKEA, 408,000sf to Dollar General, 240,000sf to Sunrise Brands, who also entered into a build-to-suit agreement for 446,000sf to be delivered in 1Q24.
- Investor John Safi bought the former Baker Hughes industrial campus at 3901 Fanucchi Way in the Wonderful Industrial Park. Of the 233,000sf of building space on 68 acres, Baker leased back a portion; JTI leased a portion, and Safi will re-develop the rest into spec warehouse and distribution space.
- JSP bought the former 93,000sf publishing center of The Bakersfield Californian.
- An investment group bought 34970 McMurtrey Ave, the 73,000sf former home of MD Mfg, and will re-develop in into the new home of the Kern County Coroner’s office.
- Rexco Industrial began construction on a 1.0 mil sf spec warehouse just outside the Wonderful Industrial Park.

As in 2021, little spec development occurred mostly leased during construction.

OUTLOOK

Bakersfield’s “feeder market” is the Inland Empire—one of the most dynamic industrial markets on earth. But it is full. The pandemic has created a huge increase in demand there, and despite the slowing economy, demand still far outpaces supply. Rents there are still increasing wildly, and tenant’s facing renewal are crying “uncle.” Bakersfield offers an alternative, where they can find their “old economics” while still serving their customers . . . and with a superior workforce, something of a surprise to them. So we are optimistic.
Business Incentives

BUSINESSES LOOKING TO RELOCATE OR EXPAND IN KERN COUNTY can find a wide variety of incentives available. Kern Economic Development Corporation can direct businesses to select federal, state, and local economic incentives available to attract new jobs, investment, and development.

Kern County Business Recruitment & Job Growth Incentive Program

ENHANCEMENTS TO THE COUNTY’S INCENTIVE PROGRAM INCLUDE:

- The County eliminates all caps and special terms on potential sales tax, use tax, and property tax rebates, and adds transient occupancy tax rebates, setting the stage for opportunities for more meaningful, robust, and competitive incentive packages in pursuit of impactful business investment.

- The County’s incentive agreements prioritize sustained, full-time job creation, in addition to capital investment, at better-than-living wage rate for Kern County.

- The County has also expanded the list of targeted industry clusters for these incentives, to include: carbon dioxide (CO₂) storage and biomass conversion.

- The initiative provides for maximum flexibility in pursuing opportunities with performance-based incentives requiring quantitative thresholds, tested for accountability.

- New business ventures are reviewed on a case-by-case basis for overall net benefit and value added, with incentives tailored to meet County objectives.

Contact Kern EDC for additional incentive program details or application forms.

California Incentives

- California Competes Tax Credit
  Criteria includes number of jobs to be created or retained, extent of property in business development area, minimum compensation limitation, and set job retention period.

- New Employment Credit
  Between August 2014 – January 2026

- Research & Development Tax Credit
  Reduces income or franchise tax

- Sales & Use Tax Exemption for Agriculture
  Tax exemption for the sale, storage, use, or other consumption of farm equipment and machinery.

- Sales & Use Tax Exemption for Manufacturing
  Tax exemption of 3.9375% for basic manufacturing equipment

Opportunity Zones

- Opportunity Zones are census tracts that are economically distressed communities where new investments may, under certain conditions, be eligible for preferential federal tax treatment or preferential consideration for federal grants and programs.

Contact Kern EDC for additional incentive program details or application forms.

Foreign Trade Zone 276

- Tejon Ranch Commerce Center

Recycling Market Development Zone

- Low interest loans and assistance for manufacturers using recycled materials

Workforce

- Employment Training Panel (ETP)
  Funds offsetting cost of training

- America’s Job Center Workforce Investment Act (WIA)
  Free assistance, customized recruitment plans, positions advertising, qualifying applicants, and hiring

Contact Kern EDC for additional incentive program details or application forms.

Business Incentives

California Incentives

- California Competes Tax Credit
  Criteria includes number of jobs to be created or retained, extent of property in business development area, minimum compensation limitation, and set job retention period.

- New Employment Credit
  Between August 2014 – January 2026

- Research & Development Tax Credit
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Opportunity Zones

- Opportunity Zones are census tracts that are economically distressed communities where new investments may, under certain conditions, be eligible for preferential federal tax treatment or preferential consideration for federal grants and programs.

Contact Kern EDC for additional incentive program details or application forms.

Foreign Trade Zone 276

- Tejon Ranch Commerce Center

Recycling Market Development Zone

- Low interest loans and assistance for manufacturers using recycled materials

Workforce

- Employment Training Panel (ETP)
  Funds offsetting cost of training

- America’s Job Center Workforce Investment Act (WIA)
  Free assistance, customized recruitment plans, positions advertising, qualifying applicants, and hiring

Contact Kern EDC for additional incentive program details or application forms.

Business Incentives

California Incentives

- California Competes Tax Credit
  Criteria includes number of jobs to be created or retained, extent of property in business development area, minimum compensation limitation, and set job retention period.

- New Employment Credit
  Between August 2014 – January 2026

- Research & Development Tax Credit
  Reduces income or franchise tax

- Sales & Use Tax Exemption for Agriculture
  Tax exemption for the sale, storage, use, or other consumption of farm equipment and machinery.

- Sales & Use Tax Exemption for Manufacturing
  Tax exemption of 3.9375% for basic manufacturing equipment

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Aera is continuously innovating as part of California’s energy transition to help create economic opportunities for Kern County residents while providing reliable energy local businesses can rely on.
The Greater Bakersfield Chamber has been the leading voice for our local business community since 1920. From training resources to networking, advocacy and more, we’re helping cultivate inclusive growth, deep prosperity and economic vitality across the Bakersfield-Kern Region.

Call 661-327-4421 or visit bakochamber.com to become a member today.
Whether it’s Ag, oil, aerospace or distribution, Madland has the equipment, service, parts and rentals to keep Kern County strong!

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www.madlandtoyota.com

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Also, now in Santa Maria, Camarillo and now MOJAVE
TARGET INDUSTRIES ARE GROUPS OR CLUSTERS OF RELATED BUSINESSES which export products and services from the county, bringing in new net revenue. Kern County’s Economic Development Strategy outlines six industry clusters of focus. The County Administrative Office promotes the $1.6 billion Tourism, Recreation, and Entertainment cluster, while Kern Economic Development Corporation recruits and works to retain and expand businesses in the other five.

Aerospace & Defense
Stratolaunch, Naval Air Weapons Station, China Lake, Virgin Galactic, Edwards Air Force Base, and the Mojave Air and Space Port at Rutan Field are just a few of the globally recognized names in aerospace and defense. Kern County is at the heart of California’s military and defense presence and the industry contributes significantly to the state’s economy and workforce.

Energy & Natural Resources
With national rankings for both traditional energy (oil and gas) and renewables (wind and solar), Kern County is the leading energy provider for California and is connected to the strongest players in the global energy industry. Additionally, Kern County is a leading producer of natural gas, hydro-electric power, geothermal, and is noted for its mineral wealth, including gold, borate, and kernite.

Healthcare Services
Always two steps ahead, Kern County’s growing number of healthcare providers are investing in cutting-edge technology and offering the latest treatment options. With over 900,000 residents living in Kern, and over 390,000 in Bakersfield alone, demand for highly skilled and innovative healthcare facilities and personnel continues to increase.

Value-Added Agriculture
From grapes to dairies, Kern County’s agriculture products feed communities around the world and strengthen the local, state, and national economy. As the nation’s No. 3 producer of goods, the agriculture industry employs almost 20% of the county’s workforce.

Kern County Powers, Feeds, and Defends the World!
The Sound of Something Better

Our story springs forth from the giving California ground, told in our farms and fields for countless decades. From citrus and nuts to petroleum and natural gas, our stretch of the Central Valley has fed and fueled booms in population and urbanization throughout the state and the country.

Our city holds the opportunities to rival those along the coasts, paired with price tags that don’t cause sticker shock. It is the rare place in California where we still have it all, except for shared apartments and hours-long traffic.

...Listen to the sound of something BETTER here, in Bakersfield.

GROWING BAKERSFIELD

9th
At 397,392 total residents, is the ninth-largest city in California

60
Percentage the population has grown over the last 21 years

100+
More than 100% increase in out-of-town homebuyers since 2016

55,972
Residents added in the last year, the seventh-fastest growing City in the state

Economic & Community Development Department
Paul M. Saldaña, Director
Site selection: PickBakersfield.com
Tourism: VisitBakersfield.com

661-326-3765
edcd@bakersfieldcity.us
Advancing the Future

EAST KERN COUNTY IS HOME TO SOME OF THE WORLD’S MOST INNOVATIVE & SPECIALIZED TECHNOLOGIES. The region’s aerospace programs stand at the forefront of an industry gaining international recognition for space tourism and the first-ever privately funded spaceflight, while the region’s defense and advanced weapons development are supported by two military installations.

There are over 20,000 aerospace jobs in Kern County. These high-wage, full-time jobs have staying power thanks to vast open land, lack of development encroachment, proximity to Los Angeles, and higher education levels per capita in East Kern than in most other regions in the country.

EAST KERN ECONOMIC ALLIANCE
Established in 2009 by the Kern Economic Development Foundation, the East Kern Economic Alliance (EKEA) represents community and business leaders from East Kern that work to foster economic development collaborations within the region.

STRATOLAUNCH
Stratolaunch Roc, a six-engine jet with the world’s longest (385 feet) wingspan, took off from the Mojave Air & Space Port at Rutan Field and has undergone nine test flights to date. Its most recent test flight, in January 2023—and its longest to date—lasted for six hours, flying across southeastern California.

VIRGIN ORBIT
In July 2022, Virgin Orbit completed its fourth consecutive satellite launch mission. The “Straight Up” launch was the company’s first nighttime mission and carried seven satellites for the U.S. Space Force. The modified Boeing 747 carrier plane, called Cosmic Girl, took off from the Mojave Air & Space Port at Rutan Field.

BOOM SUPERSONIC
Boom Supersonic, the aerospace company building the world’s fastest airliner, is partnering with Flight Research, Inc. at the Mojave Air & Space Port at Rutan Field to perform flight test work in the supersonic corridor. The XB-1 is the world’s first independently developed supersonic jet.

Edwards Air Force Base
Edwards Air Force Base has an annual economic impact of $2.78 billion. The base creates approximately 9,754 jobs for the region, with an annual payroll of $756 million.

ACTIVE DUTY 1,954  RESERVE 45  CIVILIAN 7,760  TOTAL PERSONNEL & DEPENDENTS 11,701

NASAs Armstrong Flight Research Center
NASA’s Armstrong Flight Research Center is NASA’s home for high-risk flight research, advancing technologies for both air and space flight. With nearly 1,200 employees and a $406.5 million budget, NASA Armstrong is contributing to our region’s economic strength and diversity every day.
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- Employee Benefits
- Pension Plan Administration
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- Bookkeeping
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Advance Beverage Company

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Fueling the Nation

KERN IS THE #13 OIL-PRODUCING COUNTY IN THE NATION, yielding 87 million barrels of oil and 105 million CF of gas annually according to 2022 ShaleXP data. These amounts represent 75% and 77%, respectively, of California’s total production.

Kern County produces 238,000 barrels of oil daily.

KERN COUNTY’S PETROLEUM INDUSTRY MAKES SIGNIFICANT FISCAL CONTRIBUTIONS TO STATE & LOCAL GOVERNMENT IN THE REGION:

- $925 million in state and local tax revenues, including:
  - $392 million in sales & excise taxes
  - $331 million in property taxes
  - $46 million in personal income taxes
  - $22 million in corporate income taxes

Los Angeles Economic Development Corporation, 2019; U.S. Department of Labor

The Oil & Gas Industry Contributes Over $1.3 Billion Annually to Kern’s Economy

Petroleum in Your Everyday Life!

Average Annual Wage for Oil & Gas in Kern: $85,715

Average Annual Wage for All Industries in Kern: $55,443
Kern County Oil & Gas Industry

**ANNUAL WAGES**

$85,715 – VS – $55,443

Oil & Gas Average

Kern County Average

$13.0 Billion

Direct annual revenue to Kern County’s economy

13,770

Number of Kern residents directly or indirectly employed by the O&G industry

8 OF THE TOP 10

Kern County taxpayers are energy companies

13,700

Number of Kern residents employed due to the indirect or induced impacts of the O&G industry

87 Million

Barrels of oil annually produced in Kern County

KERN COUNTY PRODUCED

California Oil - 75%

United States Oil - 2%

California Natural Gas - 77%

#13 Oil-Producing County in the U.S.

79%

of California’s Active Wells Are Located in Kern County

PETROLEUM IN EVERYDAY LIFE!
Kern County: A Top Solar & Wind Region

KERN BOASTS THE UNITED STATE'S LARGEST WIND FARM & THIRD-LARGEST SOLAR FACILITY
Alta Wind Energy Center and BHE Renewables’ Solar Star Project

KERN NAMED THE WIND CAPITAL OF THE ENTIRE WORLD!
The region has a total wind power capacity of 4 gigawatts and more turbines than the entire northeast region of the United States.

KERN COUNTY IS HOME TO THE WORLD’S LARGEST BORAX MINE
Rio Tinto Minerals, Boron Operations produces nearly half of the world’s borates.

ONE OF THE LARGEST GOLD MINES ON THE WEST COAST IS IN KERN COUNTY
Golden Queen Mining Company in Mojave, CA

Kern receives some of the best solar radiation in the nation, generating 6,500-7,500 Whr/m² per day!

More than $68 billion has been invested in the county’s renewable energy projects, creating over 8,500 construction jobs and 1,500 operational jobs.

Terra-Gen & Mortenson to Build the Largest Solar & Battery Storage System in the World

Renewable energy developer Terra-Gen has partnered with construction firm Mortenson to build the world’s largest standalone solar-plus-storage project to date. Called the Edwards & Sanborn energy project, it consists of 1,118MW of solar and 2,165MWh of energy storage in Kern County. It will utilize more than 2.5 million solar and more than 110,000 lithium-ion battery modules.

Rio Tinto Set to Become the Nation’s Largest Lithium Producer

Rio Tinto recently announced that it had found a potentially large source of lithium for electric car batteries describing it as a “eureka moment” for the company. The company will build a pilot plant that will produce an estimated 10 tons of lithium-carbonate per year.
Carrying on our 100-year tradition of powering Kern County

www.SentinelPeakResources.com

Committed to Kern’s Energy Future

Avantus is proud to partner with Kern County to build record-breaking clean energy projects that will deliver reliable energy to millions of Californians, day and night.

Our project portfolio and investments in advanced solar and storage technologies are expanding the county’s energy leadership and creating long-lasting economic growth.

Carrying on our 100-year tradition of powering Kern County

LEEWARD RENEWABLE ENERGY IS PROUD TO SUPPORT KERN COUNTY BY PROVIDING JOBS & CLEAN AFFORDABLE SOLAR ELECTRICITY

LEEWARDENERGY.COM
Adventist Health Bakersfield’s AIS Cancer Center
This 60,000-square-foot facility in Bakersfield is affiliated with the UC Davis Comprehensive Cancer Center and offers a comprehensive option for cancer diagnosis and treatment, all under one roof.

Adventist Health Tehachapi Valley Hospital
Adventist Health opened the Adventist Health Tehachapi Valley Hospital in November 2018. The modern and state-of-the-art building offers services such as an OB-GYN center, ICU, acute care patient rooms, X-ray, surgery, and other patient areas.

Adventist Health
In June 2021, Adventist Health announced that they planned to expand its footprint across Kern County. Among those plans is building an ambulatory care facility at the Bakersfield Commons location within three years, with a hospital planned within seven years. In addition to the Bakersfield Commons project, Adventist Health plans to add a third patient care tower to their Adventist Health Bakersfield location. This will include patient care space, emergency rooms, and operating space, as well as maternal and childcare facilities.

Centre for Neuro Skills®
Provides post-acute traumatic brain injury (TBI) rehabilitation. They provide in-patient rehabilitation, pediatric and adolescent rehabilitation, assisted living services, and many other programs. Hundreds of patients come to CNS each year from around the country and the world.

Comprehensive Blood & Cancer Center
CBCC is the largest private cancer center on the West Coast, and they conduct Phase 1, 2, and 3 medical research in partnership with UCLA and pharmaceutical companies. CBCC is the only provider in Kern County offering PSMA-PET Scan.

Dignity Health’s Lauren Small Children’s Medical Center at Bakersfield Memorial Hospital
The first comprehensive pediatric program in Kern County includes a 31-bed Level II Neonatal Intensive Care Unit, an eight-bed Pediatric Intensive Care Unit, and a 35-bed Pediatric Unit with 24/7 in-house pediatricians.

Encompass Health Rehabilitation Hospital of Bakersfield
Offers comprehensive inpatient and outpatient rehabilitation services. Encompass Health Rehabilitation Hospital of Bakersfield is consistently ranked in the top 10 of the nation’s hospitals.

Mercy Hospital Southwest
The new $350-million tower at Mercy Hospital Southwest is currently under construction. The state-of-the-art facility will add 106 beds, including 24 new ICU beds and 19 neonatal intensive care beds, an expanded emergency room, and new cardiac catheterization labs.

Valley Children’s Eagle Oaks Specialty Care Center
Valley Children’s Healthcare provides pediatric specialty and primary care to Kern County families. Eagle Oaks Specialty Care Center in Bakersfield is a state-of-the-art center providing outpatient care to kids in several specialties, including pediatric cardiology, orthopaedics, gastroenterology, pulmonology, and pediatrics urgent care.

Kern County’s Largest Healthcare Providers by Employees

<table>
<thead>
<tr>
<th>Employer</th>
<th>Employees</th>
</tr>
</thead>
<tbody>
<tr>
<td>Kern Medical</td>
<td>2,400</td>
</tr>
<tr>
<td>Dignity Health Memorial Hospital</td>
<td>1,955</td>
</tr>
<tr>
<td>Adventist Health Bakersfield</td>
<td>1,929</td>
</tr>
<tr>
<td>Dignity Health Mercy Hospital</td>
<td>1,512</td>
</tr>
<tr>
<td>Kaiser Permanente</td>
<td>1,000</td>
</tr>
<tr>
<td>Clinica Sierra Vista</td>
<td>950</td>
</tr>
<tr>
<td>Ridgecrest Regional Hospital</td>
<td>882</td>
</tr>
<tr>
<td>Omni Family Health</td>
<td>672</td>
</tr>
<tr>
<td>Adventist Health Delano</td>
<td>588</td>
</tr>
<tr>
<td>Bakersfield Family Medical Center</td>
<td>382</td>
</tr>
<tr>
<td>Adventist Health Tehachapi Valley</td>
<td>309</td>
</tr>
<tr>
<td>Bakersfield Heart Hospital</td>
<td>299</td>
</tr>
<tr>
<td>Comprehensive Blood &amp; Cancer Center</td>
<td>275</td>
</tr>
<tr>
<td>Houchin Community Blood Bank</td>
<td>97</td>
</tr>
</tbody>
</table>
Kaiser Permanente Kern County opened its doors on January 18, 1988 with 5 staff members and one medical office building. Today we have over 1,100 employees and physicians serving almost 120,000 members in 10 medical office buildings.

Thank you Kern County for supporting our organization and allowing us to provide high quality healthcare to the community.

Here’s to another 35 years and more!
Kern County’s Shovel-Ready Sites and Accessible Workforce

THE REGION IS HOME TO over 400 manufacturers and 50 distribution centers. The industry sector employs approximately 37,000 people with average annual wages of over $65,000.

TRANSPORTATION, LOGISTICS & ADVANCED MANUFACTURING

KEY TRANSPORTATION INFRASTRUCTURE ACCESS
Including the Ports of Long Beach/ L.A. and Oakland, and the major N-S and E-W highways and interstates in California.

STRENGTHS
Facilities support, specialized freight, trucking and logistics services for road and rail, rental, leasing, equipment repair, and wholesale trade.

EMPLOYMENT
Extremely low (single-digit) employee turnover rate at most of its centers and complementary workforce development programs.

DRIVE-TIME
Within a four-hour drive from 90% of the state’s population.

Transportation and Logistics

70m
Customers within 2-Day Turnaround

BSNF Railway & Union Pacific Railroads
FedEx and UPS Ground Hubs in Bakersfield

PORTS OF
San Francisco
Oakland

PORTS OF
Long Beach
Los Angeles

LAX Los Angeles
SFO San Francisco
OAK Oakland

ONT Ontario

SCLA So. CA Logistics
BFL Meadows Field

40m
Geographic Population Center of CA
(40 Million People)
Kern County is the location with the lowest shipping cost and carbon footprint for facilities designed to ship to consumers statewide.
Kern Agriculture Production Ranks #3 in the U.S.

Thanks to fertile soils and one of the best climates in the world for fruit and vegetable production, Kern County is the #3 ag producer in the United States! The value-added agriculture is a strong economic driver for the local economy. In 2022, the gross value of all agricultural commodities produced in Kern County was $7.7 billion. Grapes, citrus, milk, almonds, pistachios, and carrots alone account for 7.3% of agriculture’s value, generating more than $5.6 billion.

**Top Ag Employers**
- Bolthouse Farms Inc
- Giannarossa Vineyards
- Grimmway Farms
- Sun Pacific
- Tasteful Selections
- Wonderful Orchards
- Wonderful Pistachios & Almonds

**Top 10 Commodities in Kern County**

<table>
<thead>
<tr>
<th>#</th>
<th>Commodity</th>
<th>Value (M)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Grapes, All</td>
<td>$1,871</td>
</tr>
<tr>
<td>2</td>
<td>Citrus, Fresh &amp; Processing</td>
<td>$1,347</td>
</tr>
<tr>
<td>3</td>
<td>Pistachios</td>
<td>$1,216</td>
</tr>
<tr>
<td>4</td>
<td>Almonds, Inc. By-products</td>
<td>$1,185</td>
</tr>
<tr>
<td>5</td>
<td>Milk, Market &amp; Manufacturing</td>
<td>$688</td>
</tr>
<tr>
<td>6</td>
<td>Carrots, Fresh &amp; Processing</td>
<td>$419</td>
</tr>
<tr>
<td>7</td>
<td>Cattle &amp; Calves</td>
<td>$207</td>
</tr>
<tr>
<td>8</td>
<td>Garlic, Fresh &amp; Processing</td>
<td>$114</td>
</tr>
<tr>
<td>9</td>
<td>Apiary</td>
<td>$107</td>
</tr>
<tr>
<td>10</td>
<td>Potatoes</td>
<td>$107</td>
</tr>
</tbody>
</table>

**Top 10 Commodities Exported from Kern County**


Kern County provides the nation’s food supply and more! Exports are booming in Kern with nuts and fruits capturing world markets!
1 IN EVERY 6 JOBS IN KERN COUNTY IS DIRECTLY RELATED TO AGRICULTURE

Kern County produces 25% of CA citrus and 11% of U.S. citrus.

American Viticultural Area

KERN COUNTY PRODUCES 15% OF THE WORLD'S ALMONDS AND 18% OF THE WORLD'S PISTACHIOS!

ECONOMIC MULTIPLIERS

AGRICULTURAL PRODUCTION

Employment 1.92
Labor Income 2.19
For every 1 job, .92 additional jobs are created. For every $1 of income, $1.19 is generated in the local economy.

AGRICULTURAL PROCESSING

Employment 3.46
Labor Income 2.75
For every 1 job, 2.46 additional jobs are created. For every $1 of income, $1.75 is generated in the local economy.

#3 AG-PRODUCING REGION IN THE U.S.

14% California's Agricultural Production Value

$7.7 Billion ANNUAL OUTPUT
CITY OF ARVIN
SMALL CITY. BIG OPPORTUNITIES.

Community Quick Facts

- 2.9% population increase from 2018
- 24.4 median age
- 33,489 traffic count on Bear Mtn.
- 82% Retail sales leakage GAFO & 98% General Merchandise
- Community College Satellite Campus coming soon!

Visit Arvin. Experience the difference.

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High Demand for Retail
Available & Bilingual Labor Force
State Highway & Rail
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Easy Access to Major Trade Corridors
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Grimmway will bring fresh, healthy, and safe produce to communities around the world as we invest in—and care for—the earth’s natural resources and our family of employees.

California Water Service is proud to support the boundless efforts of the Kern Economic Development Corporation!

Cal Water—proudly providing a reliable supply of safe, clean water to the Bakersfield community since 1926.

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Established in 1913, Bakersfield College (BC) is one of the nation’s oldest continually operating community colleges, offering hundreds of degrees and certificates across disciplines and career fields. BC’s students are diverse and represent the communities we serve across Bakersfield and in local surrounding rural communities. BC holds a designation as a Hispanic Serving Institution and is the only community college in California to offer two baccalaureate pathways with degrees in Industrial Automation and Research Laboratory Technology. Through its Early College program, BC also offers high school students the opportunity to complete certificates, degrees, and/or earn college credits by the time they graduate high school.

California State University, Bakersfield ranked #3 for the upward mobility of its students by the Equality of Opportunity Project.

Academic Year 2022–2023 is shaping up to be the turning point for Cerro Coso Community College after having experienced enrollment declines due to the COVID-19 pandemic. Enrollment increased in Fall 2022 by 3.9%, while headcount increased by 5.3%. To date, Spring 2023 shows an increase in enrollment of 8%, with an 11.6% increase in headcount. Another positive indicator of recovery from the effects of COVID-19 is that we are seeing a return of students seeking face-to-face instruction. Fall 2022 saw an 88.6% increase in face-to-face course enrollments, while Spring 2023 show an increase of 31%, having already increased 120.3% in Spring 2022 from the prior year.
K-12 BREAKDOWN (2020–2021)

<table>
<thead>
<tr>
<th>Total Enrollment (K-12)</th>
<th>196,030</th>
</tr>
</thead>
<tbody>
<tr>
<td>School Districts</td>
<td>46</td>
</tr>
<tr>
<td>Average Class Size</td>
<td>25</td>
</tr>
<tr>
<td>Elementary Schools</td>
<td>201</td>
</tr>
<tr>
<td>Middle/Junior High Schools</td>
<td>83</td>
</tr>
<tr>
<td>High Schools</td>
<td>59</td>
</tr>
<tr>
<td>Charter Schools</td>
<td>14</td>
</tr>
</tbody>
</table>

HIGHEST EDUCATION ATTAINED

<table>
<thead>
<tr>
<th>HIGHEST EDUCATION ATTAINED</th>
<th>KERN</th>
</tr>
</thead>
<tbody>
<tr>
<td>No Diploma</td>
<td>24.2%</td>
</tr>
<tr>
<td>High School Graduate</td>
<td>28.3%</td>
</tr>
<tr>
<td>Some College, No Degree</td>
<td>23.1%</td>
</tr>
<tr>
<td>Associate's Degree</td>
<td>7.7%</td>
</tr>
<tr>
<td>Bachelor's Degree</td>
<td>11.1%</td>
</tr>
<tr>
<td>Graduate or Professional Degree</td>
<td>5.5%</td>
</tr>
</tbody>
</table>

ANNUAL EARNINGS

<table>
<thead>
<tr>
<th>HIGHEST EDUCATION ATTAINED</th>
<th>KERN</th>
<th>BAKERSFIELD</th>
</tr>
</thead>
<tbody>
<tr>
<td>No Diploma</td>
<td>$23,563</td>
<td>$27,093</td>
</tr>
<tr>
<td>High School Graduate</td>
<td>$31,517</td>
<td>$35,394</td>
</tr>
<tr>
<td>Some College or Associate's Degree</td>
<td>$37,262</td>
<td>$38,098</td>
</tr>
<tr>
<td>Bachelor's Degree</td>
<td>$68,214</td>
<td>$66,829</td>
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<tr>
<td>Graduate or Professional Degree</td>
<td>$90,816</td>
<td>$92,183</td>
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</tbody>
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Specializing in civil engineering, land surveying, land development, photogrammetry, and landscape design.

PROJECT DEVELOPMENT SOLUTIONS
Tunde Deru
1601 New Stine Road, Suite 245
Bakersfield, California, CA 93309
(661) 335-2703
PDevSolutions.com
Specializing in service project development and management primarily in the energy and technology space.
Fuel Supplier / Gas Stations

SULLIVAN PETROLEUM COMPANY
Tim Sullivan, Jr.
1000 Truxtun Avenue
Bakersfield, CA 93301
(661) 549-9820
SullivanPetroleum.com
Chevron, Shell, and Sinclair fuels, and Sully’s neighborhood markets.

Global Communications

AT&T
Dan Revetto
2250 E. Imperial Highway
El Segundo, CA 90245
(562) 229-4073
Dan.Revetto@ATT.com
ATT.com
Specializing in communication services, including wireless, high-speed Internet access, home entertainment/digital television, and residential and business phone service.

CHARTER COMMUNICATIONS
Lisa Ludovici
270 Bridge Street
San Luis Obispo, CA 93401
(805) 783-4945
Lisa.Ludovici@Charter.com
Spectrum.com
Specializing in telecommunications and mass media.

T-MOBILE
Tyler Gentry
3257 E. Guasti Road, Suite 200
Ontario, CA 91761
(661) 373-9381
Tyler.Gentry8@T-Mobile.com
T-Mobile.com
Specializing in global communication.

VERIZON COMMUNICATIONS, INC
Jay Day
1415 L Street, Suite 1250
Sacramento, CA 95814
(916) 704-6913
Jay.Day@Verizon.com
Verizon.com
Specializing in global communication.

Forklift Dealerships

MADLAND TOYOTA-LIFT
Mary Madland
4485 Buck Owens Boulevard
Bakersfield, CA 93308
(866) 886-9682 | (661) 393-2491
MadlandToyota.com
Specializing in full-service forklift dealings, such as sales, service, parts, and rentals.

Government Agencies – City / County

CITY OF ARVIN
Jeff Jones
200 Campus Drive
Arvin, CA 93203
(661) 854-3134
Arvin.org

CITY OF BAKERSFIELD
Jenni Byers
100 N. Truxtun Avenue
Bakersfield, CA 93301
(661) 326-3754
BakersfieldCity.us

CITY OF CALIFORNIA CITY
Inge Elmes
21000 Hacienda Boulevard
California City, CA 93505
(760) 373-8661
IEmles@CaliforniaCity-CA.gov
CaliforniaCity-CA.gov

CITY OF McFARLAND
Mayor Saul Ayon
401 W. Kern Avenue
McFarland, CA 93250
(661) 792-3091
McFarlandCity.org

CITY OF RIDGECREST
Mayor Eric Bruen
100 W. California Avenue
Ridgecrest, CA 93555
(760) 499-5061 | (760) 977-7090 Cell
Ridgecrest-CA.gov

Entertainment

BAKERSFIELD CONDORS
PROFESSIONAL HOCKEY
Matthew Riley
P.O. Box 1806
Bakersfield, CA 93303
(661) 324-7825
BakersfieldCondors.com
Specializing in sports entertainment.

LANDRY EVENTS
Morgan Landry
(661) 808-5900
Morgan@JMorganGroup.com
JMorganGroup.com
Specializing in weddings and special events.

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Mike Enzler
3640 Northgate Boulevard, Suite 200
Sacramento, CA 95834
(916) 251-8728
ABM.com/HVAC-Mechanical
Specializing in improving facility infrastructure while saving energy/ energy performance contracting.
KERN COUNTY
James Zervis
1115 Truxtun Avenue, 5th Floor
Bakersfield, CA 93301
(661) 746-5000
Shafter.com

CITY OF SHAFER
Gabriel Gonzalez
336 Pacific Avenue
Shafter, CA 93263
(661) 746-5000
Shafter.com

CITY OF TAFT
Craig Jones
209 E. Kern Street
Taft, CA 93268
(661) 763-1222
CityofTaft.org

CITY OF TEHACHAPI
Greg Garrett
115 S. Robinson Street
Tehachapi, CA 93561
(661) 822-2200
LiveUpTehachapi.com

CITY OF WASCO
Mayor Vincent Martinez
746 8th Street
Wasco, CA 93280
(661) 758-7214
CityofWasco.org

KERN COUNTY
Grounded & Boundless
Kern County
1115 Truxtun Avenue, 5th Floor
Bakersfield, CA 93301
(661) 868-3198
CAOMailbox@KernCounty.com
KernCounty.com/CAO

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ADVENTIST HEALTH
Jason Wells
2615 Chester Avenue
Bakersfield, CA 93301
(661) 395-3000
AdventistHealth.org
Specializing in hospital/healthcare.

BAKERSFIELD FAMILY MEDICAL CENTER
Laurie Howlett
4580 California Avenue
Bakersfield, CA 93309
(661) 327-4411
BFMC.com
Specializing as a provider network/medical group.

CBC - COMPREHENSIVE BLOOD & CANCER CENTER
Pritesh Patel
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Bakersfield, CA 93309
(661) 322-2206
Info@CBCCUSA.com
CBCCUSA.com
The world’s only comprehensive cancer center with a freestanding cyberknife center.

DIGNITY HEALTH BAKERSFIELD MERCY HOSPITAL
Ken Keller
420 34th Street
Bakersfield, CA 93301
(661) 327-4647
DignityHealth.org/Bakersfield
Specializing in tertiary hospital services.

DIGNITY HEALTH MANAGEMENT SERVICES
Ana Igoa
4550 California Avenue, Suite 100
Bakersfield, CA 93309
(661) 716-8829
Specializing in healthcare administrative and management support, rooted in human kindness for hospitals, medical groups, and employers.

HOUCHIN COMMUNITY BLOOD BANK
Jonathan Bautista
11515 Bolthouse Drive
Bakersfield, CA 93311
(661) 616-2504
HCBB.com
Specializing in being the sole provider of a safe, adequate blood supply from volunteer donors for saving the lives of Kern's residents.

INCENTIVE HEALTH IPA
Donald Cornforth, MD
P.O. Box 2013
Bakersfield, CA 93303
(661) 809-2005
IncentiveHealth.com
Specializing in health plans for self-insured employers.

Kaiser Permanente
Maybelle Liquigan, MSn, ed, RN, PHN
5055 California Avenue, Suite 240
Bakersfield, CA 93309
(661) 864-3308
KP.org/KernCounty
Specializing in providing high-quality, affordable health care in an easy and convenient manner with a personal touch.

KERN HEALTH SYSTEMS
Emily Duran
2900 Buck Owens Boulevard
Bakersfield, CA 93308
(661) 664-5000
KernFamilyHealthCare.com
Specializing in Medi-Cal managed care.

OMNI FAMILY HEALTH
Francisco L. Castillo
4900 California Avenue, Suite 400B
Bakersfield, CA 93309
(661) 459-1900
OmniFamilyHealth.org
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Donald Cornforth, MD
P.O. Box 2013
Bakersfield, CA 93303
(661) 809-2005
IncentiveHealth.com
Specializing in health plans for self-insured employers.

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4900 California Avenue, Suite 400B
Bakersfield, CA 93309
(661) 459-1900
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DBA TOWERY COMMERCIAL
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SuntroSolutions.com  
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CalPortland.com  
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Bakersfield, CA 93301  
(661) 283-1700  
KGET.com

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ETROnline.com
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AMoreno2@Bak.RR.com
Facebook.com/Tony.Moreno.963
Specializing in photography and video.

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(661) 322-6128
SierraPrinters.com
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(661) 325-2695
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ASUAssociates.com
Specializing in office, industrial, retail, agriculture, land, and multi-family real estate.

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(949) 466-2875
SageInvestco.com
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(661) 664-6500
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CastleCookeHomes.com
Specializing in the development of master-planned communities and commercial and retail centers.

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Wonderful Real Estate Development
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Bakersfield, CA 93309
(661) 829-8102 | (661) 369-5176
WonderfulRealEstateCo.com
Specializing in industrial development.

TRACY RANCH, INC
Mike Frey
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Buttonwillow, CA 93206
(661) 764-5865
TracyRanch.com
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Bakersfield, CA 93311
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MarcomRealEstate.com
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5630 District Boulevard, Suite 104
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(661) 855-0732
Admin@SITREPSecurityLLC.com
SITREPsecurityLLC.com
Specializing in security, executive protection, and estate protection.

**TEL-TEC SECURITY SYSTEMS, INC**
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Bakersfield, CA 93313
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Tulare, CA 93274
(559) 625-7175
SCE.com/EDS

**SOUTHERN CALIFORNIA GAS COMPANY**
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35118 McMurtrey Avenue
Bakersfield, CA 93308
(661) 393-1501
RDuchow@SoCalGas.com
SoCalGas.com

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Bakersfield, CA 93308-5024
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**TICOR TITLE COMPANY**
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10000 Stockdale Highway, Suite 101
Bakersfield, CA 93311
(661) 847-7000
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740 E. Carnegie Drive
San Bernardino, CA 92408
(909) 386-4020
BNSF.com
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Bakersfield, CA 93301
(661) 324-9874
GETBus.org
Specializing in public transportation utilizing compressed natural gas vehicles for clean air.

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Bakersfield, CA 93313
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AdvanceBeverage.com
Specializing in beer and beverage distribution.

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7020 Rosedale Highway
Bakersfield, CA 93308
(661) 589-0381
BBSurplus.com
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Bakersfield, CA 93313  
(661) 832-COLD  
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CALIFORNIA STATE UNIVERSITY, BAKERSFIELD SCHOOL OF BUSINESS AND PUBLIC ADMINISTRATION
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KEY STAFFING, INC
Employment / Training / Recruitment Services

KGET TV-17 NBC / TELEMUNDO / CW
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Automobile Dealers

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R

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Mineral Mining

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STRATOLAUNCH
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Fuel Suppliers / Gas Stations

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Insurance

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TAFT COLLEGE
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**K — Y**

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KERN COUNTY CAMPUS
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**VALLEY CHILDREN’S HEALTHCARE**
Children’s Health Care

**VALLEY STRONG CREDIT UNION**
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